



## DISTRIBUTION

### SALES

- Flexible Pricing, Promotions and Discounts
- Full & Flexible Sales Process (Quotes, Orders, Dispatches, Invoices, Returns)
- Sales related Controls (Discounts, Warehouses, Cost Centers, Organizations, Branches)
- Flexible Payment Methods (Cash, Credit, Installments, Mixed)
- Use Transactions as source documents & Templates for other transactions
- Sell Inventory items, Non-inventory items, Assembled Items and Services.
- Sales Analysis (by Organization, Market, Product, Person)
- Margin Analysis (by Organization, Market, Product, Person)
- VAT Management for Sales Activities

### PURCHASING

- Full & Flexible Purchase Process (RFP, Proposal Entry, Price Compare, Purchase Orders, Costing Sheet, Returns)
- Use Transactions as source documents & Templates for other transactions
- Local & International Purchasing
- Purchase Costing (Shipping, Insurance, Customs, etc..)
- Inventory Reorder Management
- Purchase Analysis (by Organization, Market, Product, Person)
- Purchasing Based On Letter Of Credit
- VAT Management For Purchases (Invoice, Customs, Additional Fees)

