NET تقنية العصر الحديث
NEW ERA TECHNOLOGY

LEADING PROVIDER OF

ENTERPRISE WIDE BUSINESS SOLUTIONS

AL SHAMIL E-COMMERCE **ERP**

Van Sales

The ultimate solution for efficient van sales and simplified inventory management

How will our AlShamil ERP Van Sales Application help your business ?

AL SHAMIL E-COMMERCE ERP Van Sales solution streamlines your field sales operations by providing all the tools you need to assist your Van Sales team and your sales management team to plan, track, control and improve the sales operation to maximize sales, collections and customer service.

With the Van Sales solution, as an integral part of a full ERP system, you are guaranteed full and instant visibility of the operational and financial information that you need to effectively manage your business.

Empower Your Sales Management Team

Your sales management team will have the tools to set sales targets & limits, assign sales substitutes, measure performance, plan visit routes, monitor salesperson movement live, set sales actions permissions, set optimum visit durations, define promotions, approve inventory load requests.
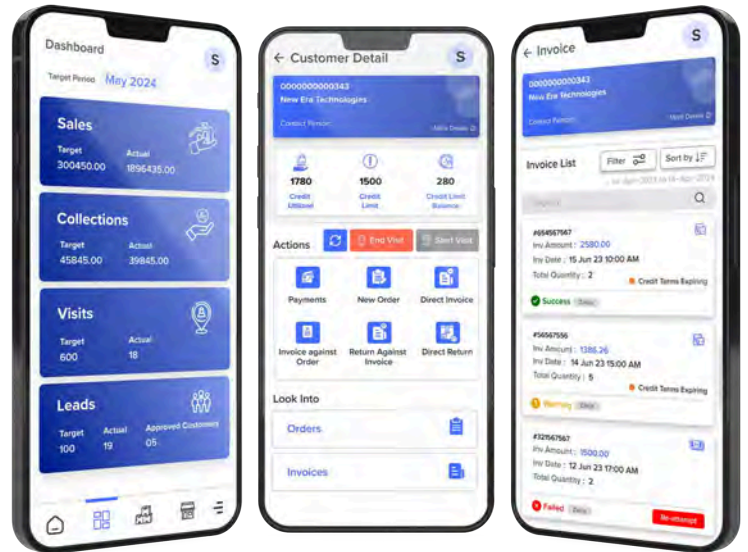
Empower Your Field Sales Team

AL SHAMIL E-COMMERCE ERP Van Sales solution simplifies complex sales tasks with smart & user-friendly tools directly in the hands of your sales team. With real-time access to customer data, stock availability, route plans, sales promotions, customer credit limits and payment status, the sales team can make informed decisions on the go leading to customer satisfaction.

The mobile app intuitive design ensures that your sales team can start using it immediately, therefore, reducing the learning curve and boosting productivity from day one. In addition, the app facilitates online communication with sales management for faster decision making and improved customer service.

The Van Sales app provides the needed functions to effectively service customers which include making & accepting inventory load requests, Van-to-Van inventory transfers, taking sales orders, invoicing against orders, direct invoicing, accepting returns against invoices, direct returns, registering new leads and accepting payments.
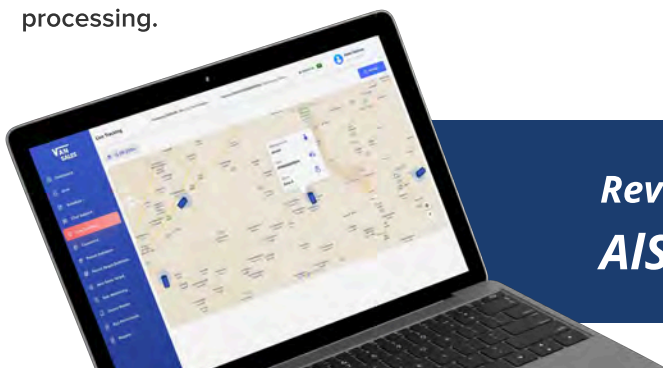
The sales app connects online to the ERP system for instant recording, approval and VAT processing of the transactions with visibility of the status of the VAT processing.

Empower Your Finance Team

AL SHAMIL E-COMMERCE ERP Van Sales solution, as an integral part of a full ERP system, delivers the full transaction cycle to the finance team including updated sales details, inventory levels, customer limits and statements, payments, VAT details and accounting entries for immediate availability of financial statements and financial dashboards.

Grow your Sales and Distribution business

Revolutionize Your Sales with
AlShamil ERP Van Sales Solution

Key Features

Customer Visit Planning & Tracking Made Simple

With advanced geo-tagging and time-stamping features, customer visits are recorded and timed with pinpoint accuracy. Know exactly when, where and how long each interaction takes to help your sales management team optimize plans, improve customer service, reduce costs and monitor all sales activity.

Stay in Control with Real-Time GPS Tracking

The Live Tracking feature gives your sales management team real-time visibility of the field sales movement on a map making sure they follow the defined routes and times. Along with this, they can see all the activities made during the interactions with customers as they occur by looking at the task monitoring feature.

Efficient Load Request Management

Managing stock replenishment for your Van Sales operation is simple and hassle-free. With the Load Requests & Confirmations by the Van Sales team along with the approval or adjustment of the requests by the Sales Management team you will ensure optimum inventory levels are provided to the sales team, therefore, reducing risks and costs.

Simplified Ordering, Invoicing and Returns

The Van Sales app intuitive design built for the fast paced world of Van Sales easily facilitates registering new leads, taking customer orders, issuing direct invoices or invoices against open orders as well as returns and payments. All with full promotions & limits handling, therefore, eliminating errors & risks. A recipe for satisfied customers.

e-Invoice with Zatca Integration

Generate e-Invoices for instant processing and printing that meet Zatca's e-Invoice requirements. The app formats and prints e-Invoices according to the latest Zatca standards including all necessary details for regulatory compliance and provides instant clear status updates to the user.

Seamless, Efficient, and Powerful Everything You Need for Van Sales on the Go!

Payment Collection

The Van Sales app provides for full or partial payments against invoices or against customer balance while providing for multiple payment methods. Once approved, payments instantly adjust the customer outstanding balance and selected invoice balances, therefore, reflecting on customer available credit, statement and aging reports.

Boost Sales with Smart Promotions

Design promotions tailored to your needs. Offer discounts, bundle deals, or special pricing on specific products. Easily set up promotion criteria, discount amounts, and time frames.

Instant Chat Support with Your Sales Team

Stay connected with your sales team through real-time messaging, ensuring quick resolutions, seamless coordination, and enhanced productivity on the go.

Performance Dashboard & Reporting

The Dashboard with Targets vs. Actuals, available to both sales team and management team, provides a powerful tool to monitor and analyze your sales performance against targets along with a set of reports to analyze the success of each customer visit and the time it takes to conclude visits.

Benefits

Increased Productivity

Monitor sales performance against set targets with real-time dashboards and reports, allowing for quick adjustments to strategies and goals.

Better Customer Engagement

Manage customer orders seamlessly, from initial request to delivery, ensuring a smooth and satisfactory experience

Data-Driven Decisions

Use detailed sales reports to improve your operations, stock management, and route planning. Apply data insights to make strategic decisions, optimize operations, and improve performance.

Supporting Services

Archiving

- ✓ Scan, Store And Edit Documents
- ✓ Organize by Document Type
- ✓ Controlled by User Access Rights
- ✓ Easily Find and Share Files Electronically
- ✓ Support Multiple File Formats
- ✓ Support, Local, Centralized and DB Storage

Reporting Utility

- ✓ Report Design
- ✓ Controlled by User Access Rights
- ✓ Multiple Design Levels (Standard, Company, User)
- ✓ Export Design to All or Specific Users
- ✓ eMail Reports in Multiple Formats (HTML, PDF, XLS, etc.,)

SMS

- ✓ Integrated SMS
- ✓ Simple SMS Creation & Sending
- ✓ Send Bulk SMS
- ✓ No Extra Hardware Required
- ✓ Message Templates
- ✓ Arabic and Latin Languages
- ✓ SMS Scheduling (Automatic SMS)

Scalability

- ✓ Distribute Transaction Processing Load On Multiple Application Servers
- ✓ Distribute Reporting Load on Dedicated Reporting Servers
- ✓ Deploy on the Cloud or on Premises

eMail & Chat

- ✓ Internal eMail with Attachements
- ✓ eMail to Defined User Groups
- ✓ Internal Text Chat Between Users

Why Choose us

We are Local
We understand your needs

- ✓ Local Development, Local Support, Local Training and Implementation
- ✓ Compliance to Local Regulations and Local Business Requirements
- ✓ Fully Bi-Lingual
- ✓ Hijri and Gregorian Calendars

Highly Scalable
Protect your investment

- ✓ Highly Scalable (Multi Tier Architecture)
- ✓ Transaction Load Balancing on Multiple Transaction Application Servers
- ✓ Split Reporting on a Separate Reporting Server

Deployment Options
You have a Choice

- ✓ Deploy in Your Premises
- ✓ Deploy On the Cloud

Diverse Solutions
Single Solution for all your business needs

- ✓ Solutions for Multiple Business Verticals (Retail, Manufacturing, Real-estate, Construction, Car Rental, Automobile Sales, Services, Medical, Restaurants, etc.)
- ✓ Ideal For Individual Companies, Business Groups and Family Offices
- ✓ Integrates with Third Parties (Government Services, Banking Services, etc..)

Secure Access
Your data is safe

- ✓ Flexible User Security
- ✓ Encrypted Data Traffic Between Client & Application Server
- ✓ Sensitive Data Encryption In Database (Optional)
- ✓ Secure Internet Connection

Our Services

Consultancy	Education	Implementation of Al Shamil e-Commerce ERP	Support of Al Shamil e-Commerce ERP

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NEW ERA TECHNOLOGY

New Era Technology, a leading provider of enterprise wide business solutions, was established in 1991 to provide an innovative software solution that meets the changing business needs in the region.

New Era Technology continued to invest in developing feature-rich solutions in partnership with customers and technology partners to ensure that the solutions continue to evolve with the changing needs of our customers.

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