



تقنية العصر الحديث
NEW ERA TECHNOLOGY

LEADING PROVIDER OF
**ENTERPRISE
WIDE BUSINESS
SOLUTIONS**

AL SHAMIL ERP
E-COMMERCE

Car Rental



***Revolutionize Your Car Rental Business with our
Advanced Al Shamil Car Rental Solution***

Why Choose Al Shamil ERP Car Rental Solution ?

Fully integrated scalable platform that streamlines your operations, maximizes fleet utilization and delivers real-time insights to drive business growth

AL SHAMIL ERP Car Rental solution works seamlessly with the Finance, Asset Management, Maintenance, Supply Chain and VAT management modules providing an all-in-one solution to manage your entire operation.

The Car Rental solution covers fleet management, reservations, pricing and promotions, contract issuance & updates (with Tajeer integration), inspections, transfers, invoicing (with Zatca e-Invoice integration) and collections.

Having the tools to monitor vehicle availability, manage reservations, manage car transfers, process payments, extend or close contracts, manage maintenance and generate invoices ensures a smooth-running operation, customer satisfaction and cost savings.

Scaling Your Car Rental Business with Ease

Whether you are managing a single or multiple branches, a single or multiple projects, short term or long term leases, the scalability of Al Shamil ERP ensures the operational efficiency continues with the growth of your fleet, customers and transactions allowing you to focus on growth without worrying about logistical challenges. You can centrally monitor and manage revenue, expense, collections and fleet distribution across all branches and projects, ensuring consistent service quality and growth.

Maximizing Revenue with Dynamic Pricing

The Car Rental solution offers flexible pricing and promotion options tailored to your business needs allowing you to set rates based on daily, monthly, or long term rental periods by fleet, category, brand, model and customer. This flexibility enables you to accommodate a variety of customer demands, from short-term rentals to long-term leasing arrangements.

With dynamic pricing capabilities, you can adjust rates in real-time based on factors like vehicle availability, demand, and seasonality. Whether your customers are looking for a few days of use or an extended rental period, the solution ensures seamless management of all pricing models, helping you maximize revenue while providing transparent, customer-friendly pricing options.

Insights for Strategic Business Decisions

Data-driven decisions is crucial for staying competitive. The Car Rental solution offers advanced reporting that provide detailed insights into fleet revenues, expenses, utilization, operational efficiency for short term rentals or long term lease projects to corporate and government entities.

With real-time access to these metrics, you can make informed decisions that directly impact your bottom line. Whether it's optimizing vehicle rotation, pricing & promotions, collections or customer interactions. These insights empower you to take strategic actions that enhance profitability and business growth.

تأجير
Tajeer

With Tajeer Portal Integration, Al Shamil Car Rental solution allows you to issue and maintain the unified rent contract directly, enhancing operational efficiency and ensuring adherence to local regulations with ease.



Al Shamil Car Rental Solution facilitates the seamless management of your fleet, reservations, customers, and finances on a single, integrated platform, regardless of the size of your business.



Key Features



Comprehensive Fleet Management

The Comprehensive Fleet Management feature in Al Shamil Car Rental solution is designed to provide you with visibility and control over your fleet. This ensures optimal utilization & maintainability of the fleet.

Optimize rotation of your vehicles to balance wear and tear across the fleet and plan for the timely retirement and sale of vehicles based on usage data, maintenance history, and residual value.



Vehicle Pricing Management

Set the rent rate for vehicles based on rental duration (daily, monthly or long term) and define discounts and promotions for certain durations, categories, brands, models and customers. This allows customers to choose rental periods that best fit their needs while allowing you to capture more business across short-term and long-term rentals.

Also, offer a range of extra services such as GPS navigation, child seats, or additional insurance priced individually and define charges for late returns and extra kilometers.



Fleet Transfers and Inspections

Fleet Transfers between branches and to/from maintenance shop ensures smooth, controlled and efficient transfers of vehicles with an approval process.

This feature enhances operational efficiency and fleet management by streamlining the transfer process, minimizing risk.



Multi-Location Support

The Multi-Location Support manages operations across multiple branches, offering centralized control, real-time updates and streamlined workflows. Whether your business operates in a single location or across multiple cities, this feature ensures that your fleet, staff, and customers are managed efficiently. Each branch can operate its own inventory of vehicles while still being part of the central system.



Invoicing & Payments (Tajeer Integration)

Al Shamil Car Rental solution is integrated with both Zatca e-Invoice portal and Tajeer Portal providing an efficient and compliant contract issuance, invoicing and payment processing for both individual and corporate or government entities.

This feature ensures that all financial transactions adhere to local regulations while delivering a smooth and fully automated experience for both users and customers.



Reporting and Analytics

Al Shamil Car Rental solution provides multi-dimensional summary and detailed reports offering you deep insights into every aspect of your business such as revenue & expense analysis, contracts, invoices, transfers, fleets, purchases, collections, dues, inspections and maintenance at branch, category, brand, model level to make informed decisions, optimize operations, and improve profitability and customer service.

Benefits



Centralized Management of Operations

Al Shamil car rental solution allows you to manage all rental operations (short term and long term) with ease and with full control and detailed insights of the entire operation. Detailed analytical reporting is at the finger tips of your operations and finance teams.



Improved Fleet Utilization

Al Shamil car rental solution allows you to manage the fleet(s) effectively with the ability to assign vehicles to branches, transfer vehicles between branches, transfer vehicles for maintenance, retire vehicles from fleet, sell or dispose of vehicles from assets.

Also, report on the status of vehicles at any time to ensure full utilization.



Compliance and Regulatory Management

Al Shamil car rental module helps ensure compliance with industry regulations, such as vehicle inspection schedules, insurance renewals, safety standards, renter documents validity.

Supporting Services

Archiving

- ✓ Scan, Store And Edit Documents
- ✓ Organize by Document Type
- ✓ Controlled by User Access Rights
- ✓ Easily Find and Share Files Electronically
- ✓ Support Multiple File Formats
- ✓ Support, Local, Centralized and DB Storage

Reporting Utility

- ✓ Report Design
- ✓ Controlled by User Access Rights
- ✓ Multiple Design Levels (Standard, Company, User)
- ✓ Export Design to All or Specific Users
- ✓ eMail Reports in Multiple Formats (HTML, PDF, XLS, etc.,)

SMS

- ✓ Integrated SMS
- ✓ Simple SMS Creation & Sending
- ✓ Send Bulk SMS
- ✓ No Extra Hardware Required
- ✓ Message Templates
- ✓ Arabic and Latin Languages
- ✓ SMS Scheduling (Automatic SMS)

Scalability

- ✓ Distribute Transaction Processing Load On Multiple Application Servers
- ✓ Distribute Reporting Load on Dedicated Reporting Servers
- ✓ Deploy on the Cloud or on Premises

eMail & Chat

- ✓ Internal eMail with Attachments
- ✓ eMail to Defined User Groups
- ✓ Internal Text Chat Between Users

Why Choose us

We are Local

We understand your needs

- ✓ Local Development, Local Support, Local Training and Implementation
- ✓ Compliance to Local Regulations and Local Business Requirements
- ✓ Fully Bi-Lingual
- ✓ Hijri and Gregorian Calendars

Highly Scalable

Protect your investment

- ✓ Highly Scalable (Multi Tier Architecture)
- ✓ Transaction Load Balancing on Multiple Transaction Application Servers
- ✓ Split Reporting on a Separate Reporting Server

Deployment Options

You have a Choice

- ✓ Deploy in Your Premises
- ✓ Deploy On the Cloud

Diverse Solutions

Single Solution for all your business needs

- ✓ Solutions for Multiple Business Verticals (Retail, Manufacturing, Real-estate, Construction, Car Rental, Automobile Sales, Services, Medical, Restaurants, etc.)
- ✓ Ideal For Individual Companies, Business Groups and Family Offices
- ✓ Integrates with Third Parties (Government Services, Banking Services, etc..)

Secure Access

Your data is safe

- ✓ Flexible User Security
- ✓ Encrypted Data Traffic Between Client & Application Server
- ✓ Sensitive Data Encryption In Database (Optional)
- ✓ Secure Internet Connection

Our Services



Consultancy



Education



Implementation of
AI Shamil e-Commerce ERP



Support of
AI Shamil e-Commerce ERP



New Era Technology, a leading provider of enterprise wide business solutions, was established in 1991 to provide an innovative software solution that meets the changing business needs in the region.

New Era Technology continued to invest in developing feature-rich solutions in partnership with customers and technology partners to ensure that the solutions continue to evolve with the changing needs of our customers.

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