

**LEADING PROVIDER OF** 

# ENTERPRISE WIDE BUSINESS SOLUTIONS



**Distribution** 





Optimizing Sales, Procurement & Inventory for Seamless Operations



# Sales, Purchasing, Inventory, Purchase Analysis, Readymix Concrete

Retailers, wholesalers and manufacturers will find all the tools they need to successfully plan and manage the supply chain and improve sales performance.

## **Sales**

Streamline the entire sales process with flexible pricing, promotions, and transaction-based workflows. Gain insights with sales and margin analysis while ensuring VAT compliance.

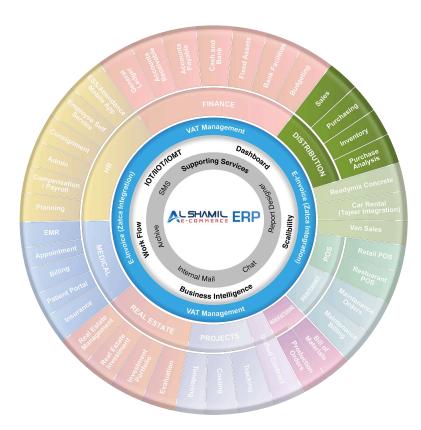
- Flexible Pricing, Promotions and Discounts
- Full & Flexible Sales Process (Quotes, Orders, Dispatches, Invoices, Returns)
- Sales related Controls (Discounts, Warehouses, Cost Centers, Organizations, Branches)
- Use Transactions as source documents & Templates for other transactions
- Sell Inventory items, Non-inventory items, Assembled Items and Services
- Sales Analysis (by Organization, Market, Product, Person)
- Margin Analysis (by Organization, Market, Product, Person)
- · VAT Management for Sales Activities

# **Purchasing**

Manage local and international procurement with a flexible purchase process, cost tracking, and inventory reorder management. Ensure VAT compliance and optimize purchasing decisions with in-depth analysis.

- Full & Flexible Purchase Process (RFP, Proposal Entry, Price Compare, Purchase Orders, Costing Sheet, Returns)
- Use Transactions as source documents & Templates for other transactions
- · Local & International Purchasing
- Purchase Costing (Shipping, Insurance, Customs, etc..)
- Inventory Reorder Management
- Purchase Analysis (by Organization, Market, Product, Person)
- · Purchasing Based on Letter Of Credit
- VAT Management for Purchases (Invoice, Customs, Additional Fees)





# **Inventory**

Organize warehouses with multi-level structures and optimized item classification. Track stock movements, costing methods, approvals, and planning with detailed analysis.

- Structured Warehouse Definition (Multi WH Levels, WH Locations)
- Comprehensive Item definition (Masking, Item Group, Family, Aliases, Alternatives, Storage, Barcode, Vendors)
- Full Inventory Process (Receive, Issue, Return, Transfer, Reserve, Release, Count, Cost Adjustment)
- Unique Multiple Unit Chain Concept (Purchasing, Storing, Selling)
- Flexible Costing Options (FIFO, LIFO, Moving Weighted Average, Actual)
- Handling Of Batch, Serial and Expiry Date
- Support Inventory, Non-Inventory, Consignment and Service items
- Multiple Approval Levels (Inventory & Financial)
- Inventory Planning and Analysis Features



# **Purchase Analysis**

Gain insights with historical and real-time comparisons across vendors, items, and stock. Auto-generate suggested purchase orders and analyze trends by value, item, and supplier for better decision-making.

- It is an intelligent feature that assists the Purchase department by providing multiple types of comparisons between historical and present data for better decisions.
- Purchase trends will be available between previous year with current year, or for a particular month as well.
- Analysis will also be available by value, by item, by vendor, by stock etc.
- Unique Multiple Unit Chain Concept (Purchasing, Storing, Selling)
- Suggested PO (Purchase Order) could be autogenerated by the system, and after Approval can be forwarded to the Vendor(s).

# **Readymix Concrete**

Manage the complete production and distribution cycle, from quotations to invoicing. Optimize delivery scheduling, dispatch tracking, claim issuing and integration with production orders for efficient operations.

- Full Concrete Production and Distribution Cycle(Quotation, Contract, Customer Order, Delivery Schedule, Delivery Note, Claim, Invoice, Return)
- Flexible Delivery Schedule with Facility to Reschedule Deliveries
- Delivery Schedule Alert Based on Customer Credit Available
- Can Be Integrated with Production Orders Based Design Mix
- Delivery Scheduling Based on Time Defined In Sales Orders
- Dispatch Note for Each Delivery (Driver, Truck, Quantity, Quality Info., Site Location, Customer Info., Time)
- · Invoicing Based on Multiple Dispatches.

# **Supporting Services**

## **Archiving**

- ✓ Scan, Store And Edit Documents
- ✓ Organize by Document Type
- ✓ Controlled by User Access Rights
- Easily Find and Share Files Electronically
- ✓ Support Multiple File Formats
- ✓ Support, Local, Centralized and DB Storage

# **Reporting Utility**

- ✓ Report Design
- ✓ Controlled by User Access Rights
- Multiple Design Levels (Standard, Company, User)
- Export Design to All or Specific Users
- eMail Reports in Multiple Formats (HTML, PDF, XLS, etc.,)

#### **SMS**

- ✓ Integrated SMS
- ✓ Simple SMS Creation & Sending
- ✓ Send Bulk SMS
- ✓ No Extra Hardware Required
- ✓ Message Templates
- Arabic and Latin Languages
- ✓ SMS Scheduling (Automatic SMS)

# Scalability

- Distribute Transaction Processing Load On Multiple Application Servers
- Distribute Reporting Load on Dedicated Reporting Servers
- ✓ Deploy on the Cloud or on Premises

## eMail & Chat

- ✓ Internal eMail with Attachements
- ✓ eMail to Defined User Groups
- ✓ Internal Text Chat Between Users





## We are Local

We understand your needs

- Local Development, Local Support, Local Training and Implementation
- Compliance to Local Regulations and Local Business Requirements
- ✓ Fully Bi-Lingual
- ✓ Hijri and Gregorian Calendars

## Highly Scalable

Protect your investment

- Highly Scalable (Multi Tier Architecture)
- Transaction Load Balancing on Multiple Transaction Application Servers
- Split Reporting on a Separate Reporting Server

## **Deployment Options**

You have a Choice

- Deploy in Your Premisies
- Deploy On the Cloud

## **Diverse Solutions**

Single Solution for all your business

- ✓ Solutions for Multiple Business Verticals (Retail, Manufacturing, Real-estate, Construction, Car Rental, Automobile Sales, Services, Medical, Restaurants, etc.)
- Ideal For Individual Companies, Business Groups and Family Offices
- ✓ Integrates with Third Parties (Government Services, Banking Services, etc..)

# **Secure Access**

Your data is safe

- ✓ Flexible User Security
- Encrypted Data Traffic Between Client & Application Server
- ✓ Sensitive Data Encryption In Database (Optional)
- ✓ Secure Internet Connection

## **Our Services**



Consultancy



Education



Implementation of Al Shamil e-Commerce ERP



Support of Al Shamil e-Commerce ERP



New Era Technology, a leading provider of enterprise wide business solutions, was established in 1991 to provide an innovative software solution that meets the changing business needs in the region.

New Era Technology continued to invest in developing feature-rich solutions in partnership with customers and technology partners to ensure that the solutions continue to evolve with the changing needs of our customers.



+966 11 402 6363 / +966 11 402 6969



info@newera.com.sa



www.newera.com.sa



facebook.com/NewEraTechnologyKSA



x.com/NewEraTechKSA



linkedin.com/company/neweratechnologysa